

An aerial night photograph of a city center. A large railway station with multiple tracks and a glass-roofed platform is prominent in the center. To the right, a large, illuminated cathedral with a tall spire is visible. The surrounding urban area is filled with lit-up buildings and streets. A blue and white graphic element is on the left side of the image.

# Maximising the fleet EV opportunity

Centrica Mobility Ventures

**centrica**

## Centrica: an overview



**£27bn**  
**(£7bn consumer)**

Annual Revenue, 2019



**£0.9bn**  
**(£0.5bn consumer)**

Annual Operating Profit, 2019



**€400m**

Investments in the EU  
over the past 3 years



**6m**

Smart devices in homes



**26m**

Customer Accounts

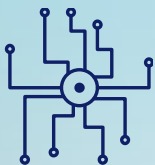


**27,000**

Employees Globally

## ***More than the EV***

We have developed expertise  
in these decarbonised areas



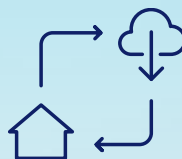
### **Distributed Energy & Storage**

Accelerating the shift  
from energy consumer  
to prosumer



### **Electrification of Transport**

Removing infrastructure  
barriers to vehicle  
electrification



### **Smart Home**

Digitising our homes  
for a seamless experience  
and service



### **Industry 4.0**

Unlocking energy  
efficiencies for business  
and industry

## Focus on Four Key Verticals

Enabling zero emission mobility



### OEMs

Leverage innovation and expertise from across the Centrica estate, develop end-to-end charging solutions and advise on long-term decarbonisation strategies



### Commercial Property

Transform assets through integrating sustainable energy generation and storage with innovation in charging infrastructure to support the mass decarbonisation of transport



### Fleet

Enable fleet operators to transition to electric vehicles at scale, through the integration of infrastructure, energy and optimisation



### Home

Enable the transition to net-zero living through seamlessly connecting solutions which help customers control, reduce and optimise their energy usage

# Our EV Vision 5.0

## Future of Mobility Activities

### EV 1.0



#### EV Enablement

Provides a solution for home, return-to-base fleet, at work charging and services at public sites

### EV 2.0



#### Beyond the Car

Tariff Optimisation, Flexibility of charging, Vehicle-to-Grid bi-directional charging to balance grid supply

### EV 3.0



#### Connected Car, Connected Home, Connected Customers

Putting our customers at the heart of our solutions & the creation of a single marketplace

### EV 4.0



#### MaaS/ Mobility as a Service

Combining transportation services using a gateway that manages the trip with a single account

### EV 5.0



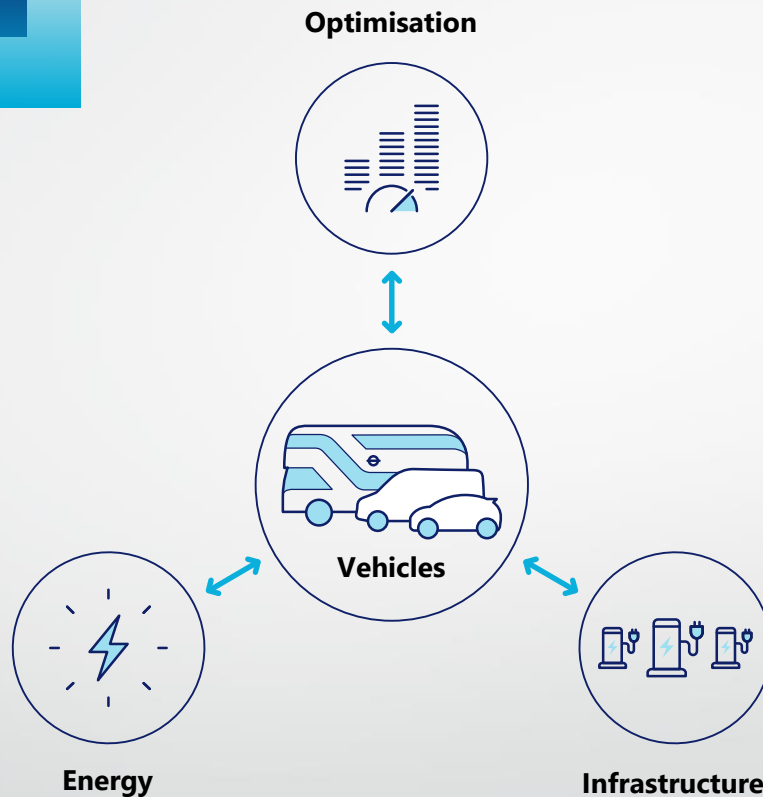
#### CASE

Connected, Autonomous, Shared, Electric – Electric, shared self-driving vehicles, connected to each other & the users

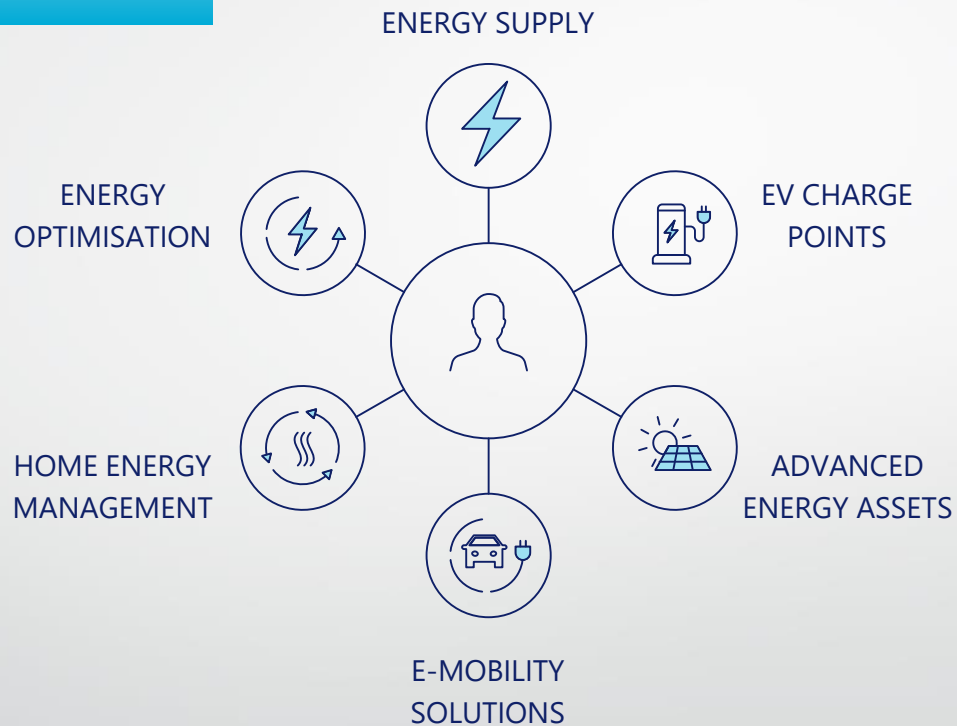


# Mass Fleet Electrification

## Core considerations



## Responding to our Customers' Changing Needs



Transforming the way we live, work and move

**Centrica Mobility Ventures**